



An Independent Agent Representing Aflac

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September 1, 2009

Re: Steve DeSorbo, President
Coordinated Benefits Group, Inc

To Whom It May Concern:

No decision should be made concerning a company's benefit plan before consulting Steve DeSorbo of Coordinated Benefits Group. In the 10 years that I have known Steve, I have had the privilege of working with him and his team on many accounts. I find them to be highly professional and well educated and experienced in the field of health insurance plans and programs. Steve has gone the extra mile to bring resources to the table of small to mid-sized employers that are generally available only to larger groups. His rich experience in his field and in this Northeast Florida market, coupled with his reputation of service and integrity, earned him the distinction of a highly coveted membership in United Benefit Advisors (UBA), a national association of insurance professionals.

Especially in these times, when the uncertainty of the health insurance market complicates an already complex task for business owners and benefits managers, you would be well served to have Steve DeSorbo standing in the gap for you. I wholeheartedly recommend that you give him the opportunity to show you what a difference he can make in your company's benefit plan.

Sincere regards,

Michele Haskell