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Mr. Steve DeSorbo
Mrs. Sandy Knowles
Coordinated Benefits Group
9432 Baymeadows Road, Suite 260
Jacksonville, Florida 32256

Re: Exceptional Quality Service

Dear Steve and Sandy:

I want to take a few minutes to express our elation over how much your organization means to us.

Bret Brookins, the Bug-Out Service Human Resource Coordinator, has become a “new” employee filled with excitement due to your organization showing him incredible support through your knowledge and service oriented attitude.

Beth Gaskins, Brent Wiemer, Mark Snitzer, Kate Gaskill, and the two of you have been more than helpful...especially compared to the agent service we have had since 1977.

All of you are a breath of fresh air, knowing that you are genuinely there for us around every corner. You respond to our needs literally at the drop of a hat. We could not ask for more from you, because you seem to know what we need and you are there before we ask.

Thank you for whole-heartedly supporting us in the recent difficult medical insurance bidding process and challenging re-enrollment presentations.

The lowering of the medical costs to the majority of our personnel allowed for additional enrollment not seen in years, as well as the professional and informative re-enrollment meetings, in which we had virtually no complaints, unlike the past several years.

It is obvious to our organizational personnel that you are a full service benefits provider who truly cares for their many needs.

We have already referred your company to another firm that is also international in nature and scope, and we welcome the opportunity to refer your group to others in the upcoming years.

We look forward to a long lasting relationship that will continue to generate interest and support by our personnel, as well allow each of our firms to enhance the ability to be even more successful.

Thank You,

John G. Milton
Vice-President
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