



October 21, 2009

Dear Steve DeSorbo,

Congratulations on being selected BNI River City Chapter Member of the Year.

Your referral partners choose you for the overall contribution you have made to the chapter this year. Specifically cited were the number of visitors you have brought, the quality and quantity of the referrals you have developed and the fact that those referrals have generated a tremendous amount in profit for the other members. Over and above the mentioned statistics, your peers expressed gratitude for your positive attitude and willingness to serve in a key leadership role, Chapter Vice President.

Thank you for being a splendid example of how a business professional brings to life the BNI philosophy of Givers Gain. I enjoy working with you as a member of the leadership team and look forward to the continued success of your business and the BNI River City Chapter.

Sincerely,

A handwritten signature in dark ink, appearing to read 'Lynne Coggin', is written over the typed name.

Lynne Coggin
Executive Director
BNI Northeast Florida