



An Independent Agent Representing Aflac

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To Whom It May Concern:

Steve DeSorbo and Coordinated Benefits Group, Inc. have earned my strongest confidence. In the 10-plus years that I have had the privilege of working with Steve and his team, they have never failed to meet and exceed my expectations.

All good insurance brokers and consultants can shop insurance premiums and prepare a spreadsheet for a business owner to consider. Steve and his team take their service to the next level by peeling back the layers and finding ways to partner with their clients to bring the richest possible benefit programs to the employees they serve. Through innovation, research, and bulldog determination, Steve pulls together resources that provide sustainable alternatives for business owners.

Once the plan is in place, Steve's staff steps in and provides complete support and liaison service between the insurance carriers and the client. From presentation to education, from enrollment to claims assistance, Coordinated Benefits Group becomes like an additional staff member to the employers they serve.

Because I have seen this play out with client after client, I never hesitate to refer Steve to my clients and friends. If you will extend Steve the courtesy of an appointment, you'll be glad that you did.

Sincere regards,

Michele Haskell